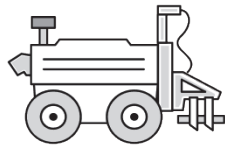


oz



naio
TECHNOLOGIES

ADAPT THE ROBOT TO YOUR CLIENT'S NEEDS



WELCOME

TO THE NAÏO TECHNOLOGIES CUSTOMIZATION GUIDE

This guide is designed for you, distributors, to help you support your clients in adapting their Naïo robot. By following these simple steps, you will be able to create quotes efficiently and accurately, providing tailored solutions that optimize the robot's performance for each farm.

naïo
TECHNOLOGIES

1

STEP 1 TARGETING THE CLIENT

If your client is:

- A **grower** cultivating a plot between 1 and 20 hectares with row crops
- A **diversified market gardener on a small surface**
- A **specialized vegetable grower** looking to automate operations from seeding to weeding (carrots, turnips, etc.)
- A **field-based horticultural producer** (cut flowers, whole flowers)
- A **viticultural nursery grower**
- A **shrub nursery grower** on a small surface with a minimum row spacing of 70 cm
- A **seed producer** (trial platforms or large-scale production)
- A training center, agricultural technical institute for the management of experimental plots or involvement in research projects.

Then, the **OZ PLATFORM** is the perfect solution (excluding the tool carrier)

Ref. AM0002

☐

Compatible plot characteristics:

- Spacing equal to or greater than 70 cm for planted crops.
- Spacing greater than 45 cm for crops sown with the robot.
- Maximum slope: 10%
- Maximum cross slope: 5%
- Turning zone: from 2.5 m

2



STEP 2 *(Mandatory)* DEFINE THE OPTIONS BASED ON USAGE

Does your client want to plant crops with the robot?

We recommend the **DOUBLE WHEEL KIT** to improve Oz's stability and performance.

Ref. AM0349

☐

3

STEP 3 FIND THE RIGHT IMPLEMENTS

SOIL PREPARATION

Does your client need to prepare the soil at a depth of 5 cm?

Recommend the **VIBRATING TINE FRAME KIT**, ideal for this type of work.

Ref. AM0311

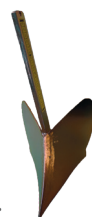
☐


FURROWING

Is it a matter of creating furrows for manually planting crops such as onions or potatoes?

In that case, the **FURROWING PLOUGHSHARE KIT** is the solution, as a complement to the **3-PARALLELOGRAM INTER-ROW WEEDING KIT** (Ref. AM0789) or the **ON-ROW WEEDING KIT WITH DISCS AND BLADES - HAK_KULT** (Ref. AM0788).

Ref. AM0418

☐


SEEDING

What are the options for seeding with Oz? Multiple crops possible: onions, lettuce, peas, endives, cabbages, spinach, lamb's lettuce, parsnips, beets, green beans. (OPTION A & B)



OPTION A

☐

For clients who are new to mechanical seeders and working with light soils, gentle slopes, and minimal side slopes, we recommend the following kits:

- **JPH SEEDER** Réf. AM0420
- **DISC KIT FOR SEEDER** Réf. AM0421

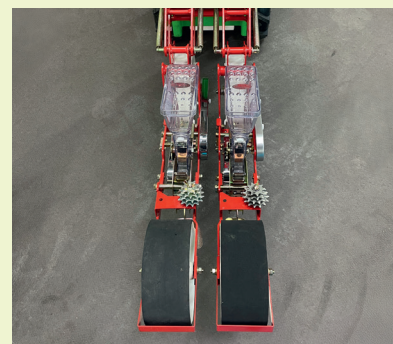


OPTION B

☐

For those who are experienced with mechanical seeders and dealing with heavier or clay soils on flat terrain, these are the most suitable kits:

- **EBRA SEEDER** Réf. AM0423
- **DISC KIT FOR SEEDER** Réf. AM0419



OPTION C

☐

If the customer wishes to sow in double rows (e.g., carrots or fresh aromatic herbs):

- **DOUBLE JPH ADAPTATION**

Réf. AM0797

(valable uniquement avec l'option A)

PLANTING

Does the client want to plant with the robot?

Good news — the robot is compatible with the JUSRAMA bulb planter. It allows planting of beans, peas, corn, fava beans, pumpkin seeds, onions, and garlic.

Contact us for more information.



WEEDING BETWEEN ROWS

we recommend using the **VIBRATING TINE FRAME KIT**

Ref. AM0311 ☐

or

the **3-PARALLELOGRAM INTER-ROW WEEDING KIT** for precise and efficient work.

Ref. AM0789 ☐



3-Parallelogram Inter-Row Weeding Kit

WEEDING ON ROWS

For this purpose, the **ON-ROW WEEDING KIT WITH DISCS AND BLADES – HAK_KULT** is suitable (using Lelièvre discs and blades to straddle the row when sown with the robot).

Ref. AM0788 ☐



On-Row Weeding Kit with Discs and Blades – Hak_Kult

You can also add the **TINE HARROW KIT**

Ref. AM0422 ☐

or the **RIDGING KIT WITH SHANKS**, depending on specific needs.

Ref. AM0787 ☐

Finally, you may also offer the **SPRING TINE KIT ON SHANKS** (to be combined with the weeding kit).

Ref. AM0786 ☐



Tine Harrow Kit



Spring Tine Kit on Shanks

TOOL ADAPTATION

Does the client need to adapt their tools?

If they have specific tools to mount on the robot, we recommend the **TOOL CARRIER ADAPTER / HAK**, which supports up to 60 kg.

Ref. AH1330 ☐



4

STEP 4

CHOOSE THE APPROPRIATE SERVICE PACKAGE

For a complete worry-free annual service, offer your clients the **OZ RTK ANNUAL SERVICE PACK**. It includes:

Ref. AS0155

☐

- GNSS RTK correction subscription
- Access to the Naïo Companion Service
- Mobile connectivity
- Software updates*

Prefer to manage the GNSS RTK subscription independently?

Then the **OZ ANNUAL SERVICE PACK** is more suitable, offering the same services except for the RTK subscription.

Ref. AS0156

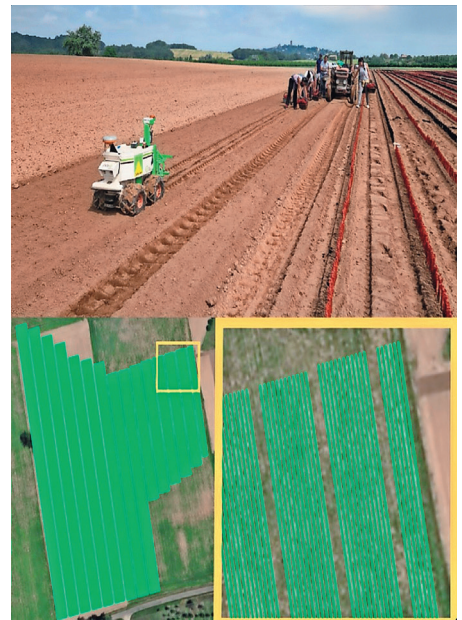
☐

*Subject to robot compatibility



NEED MAPPING?

For greater precision, offer mapping services with **EasyMapping**.



5

STEP 5

TRAINING TO BECOME AUTONOMOUS WITH OZ



Offer your clients a comprehensive four-step training program to maximize the use of their robot:

N1 - Learning the Basics

A half-day training on-site after delivery.

Ref. AS0136



N2 - Mastering Advanced Settings

Another half-day training on-site to deepen their knowledge.

Ref. AS0137



N3 - Hands-on Practice

Field training a few weeks later.

Ref. AS0138



N4 - On-Farm Application

Final training in real conditions on their crops.

Ref. AS0148



Step 1 / PLATFORM

OZ PLATFORM - Ref. AM0002 ☐

Step 2 / USAGE

DOUBLE WHEEL KIT - Ref. AM0349 ☐

Step 3 / KITS OUTILS

CULTIVATOR KIT - Ref. AM00311 ☐

FURROWER PLOUGHSHARE KIT - Ref. AM0418 ☐

OPTION A - JPH SEEDER - Ref. AM0420
DISC KIT FOR SEEDER - Ref. AM0421 ☐

OPTION B - EBRA SEEDER - Ref. AM0423
DISC KIT FOR SEEDER - Ref. AM0419 ☐

OPTION C - DOUBLE JPH ADAPTATION - Ref. AM0797 ☐

CULTIVATOR - VIBRATING - Ref. AM0311 ☐

THREE PARALLEL LINKAGE INTER-ROW
WEEDING KIT - Ref. AM0789 ☐

ON-ROW WEEDING KIT WITH DISCS
AND BLADES - HAK_KULT - Ref. AM0788 ☐

TINE HARROW KIT - Ref. AM0422 ☐

RIDGING KIT WITH PLOWSHARES - Ref. AM0787 ☐

TORSION SPRING KIT
ON PLOWSHARES - Ref. AM0786 ☐

TOOL CARRIER ADAPTER / HAK - Ref. AH1330 ☐

Step 4 / SERVICE PACKAGE

TOOL CARRIER ADAPTER / HAK
Ref. AS0155 ☐

OZ ANNUAL SERVICE PAC / Ref. AS0156 ☐

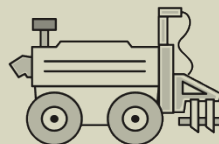
Step 5 / FORMATION

N1 - Learning the Basics - Ref. AS0136 ☐

N2 - Mastering Advanced Settings
Ref. AS0137 ☐

N3 - Hands-on Practice - Ref. AS0138 ☐

N4 - On-Farm Application - Ref. AS0148 ☐



DO YOU HAVE ANY QUESTIONS?

Contact us at
sales@naio-technologies.com

naio
TECHNOLOGIES

235 rue de la Montagne Noire
31750 Escalquens, FRANCE
tél. +33 9 72 45 40 85

contact@naio-technologies.com
naio-technologies.com



MADE IN FRANCE