



Horst Farm Wagons Stocking Dealer Program #23-20

Effective Dates: 10/1/23 - 09/30/24

PLATINUM
28%
Discount

GOLD 26% Discount

SILVER 24% Discount

Purchase 6+ Units

- FOB Edney Warehouse
- Early Orders^ Receive Net 120 Days Terms
- Early Orders[^] receive a discount lock on additional orders through the life of the program.

Purchase 4-5 Units

- FOB Edney Warehouse
- Early Orders[^] Receive Net 90 Days Terms
- Early Orders^ receive a discount lock on additional orders through the life of the program.

Purchase 2-3 Units

- FOB Edney Warehouse
- Early Orders^ Receive Net 60 Days Terms

+ Quick Pay Discount 2% if paid in 15 Days

Eligible Equipment:

- Road Flex Suspension Wagons
- 2, 4, 6, & 8 Wheel Wagons
- Trailer Chassis and 2PH Dolly



PROGRAM TERMS

- Standard Discount: 20% (trade) +5% (10-day quick pay) NET 30 days.
- Each unit is due and payable if retailed prior to due date
- Standard stock color is Black. Other colors available on Early Order[^], factory delivered, wagons.
- · Orders and reorders subject to inventory availability
- Prices are FOB factory, unless noted otherwise
- Pricing and program subject to change without notice

^An order is considered an Early Order if it placed prior to 02/01/2024 and has qualified for this program at the Platinum or Gold Level.

*Approved DLL account must be in place prior to receiving equipment to qualify, contact your territory manager for additional DLL details and requirements.