

McHale McHale Stocking Dealer Program #23-15

Effective Dates: 08.01.2023 - 7.31.2024

Stocking Dealer Qualifications:

4 Points on initial order OR

3 Points in stock and on order

Dealers must also participate in McHale Parts Stocking Program



**STOCKING
DEALER**

28%
Discount

**+ Quick Pay Discount
2%, paid in 30 Days**

NET 60 Days

OR

**365 Day *DLL
Floor Program**

** Must have approved DLL account to participate*

PROGRAM TERMS

- Non-Stocking Dealer Discount: 20% (trade) + 5% (10-day quick pay) - NET 30
- Includes all variable and fixed chamber round balers and all models of the Fusion Baler-Wrappers
- Can be used for all mower and bale wrapper models: Pro Glide Mowers, round and square bale wrappers.
- Stocking dealers must order a replacement before the last stock unit is retailed to stay qualified
- Dealers must also participate in McHale Parts Stock Order Program to qualify (see reverse side).
- One complete machine equals one unit unless otherwise noted
- Equipment subject to manufacturer availability
- Edney Distributing will provide notice as soon as equipment is available for delivery
- Orders not received by the dealer within 30 days of initial notice may lose program qualification, be rewritten at current pricing, and/or resold to a different dealer
- All products will be invoiced for the price effective at time of shipment
- Each unit is due and payable if retailed prior to the due date on the invoice
- Pricing and programs are subject to change without notice

Model	Points
Fusion	3
Balers	2
998	2
Wrappers	1
Processors	1
Mowers	1
Attachments (5)	1



Parts Stock Order Program #23-15a

Effective Dates: 08.01.2023 - 07.31.2024

PLATINUM

28%
Discount

Order \$5,000 in parts (list price) to qualify.

- Net 120 Days Terms
- Free Freight[^]

GOLD

26%
Discount

Order \$3,000 in parts (list price) to qualify.

- Net 90 Days Terms
- Free Freight[^]

SILVER

24%
Discount

Order \$2,000 in parts (list price) to qualify.

- Net 60 Days Terms

2% Quick Pay Discount if paid within 30 days of invoice.

PROGRAM TERMS

- Non-Stocking Dealer Discount: 20% (trade) + 5% (10-day quick pay) - NET 30
- **Baler belts do not count toward order value but may be included with a qualifying order and receive the same discount.**
- Parts will be invoiced at the price in effect at the time of shipment
- Order must be submitted to Edney Distributing prior to October 15th, 2023.
- Please order online at www.edneyco.com. You can also email orders to karak@edneyco.com or markb@edneyco.com
- Dealer must participate in the stocking parts program in order to qualify for Stocking Dealer Whole Goods Program*

[^]Territory Managers will deliver the order during regular visits at their discretion.

*Dealers new to the McHale product line do not need to meet the parts program participation requirement in order to qualify for Whole Goods Stocking Dealer Program #23-15